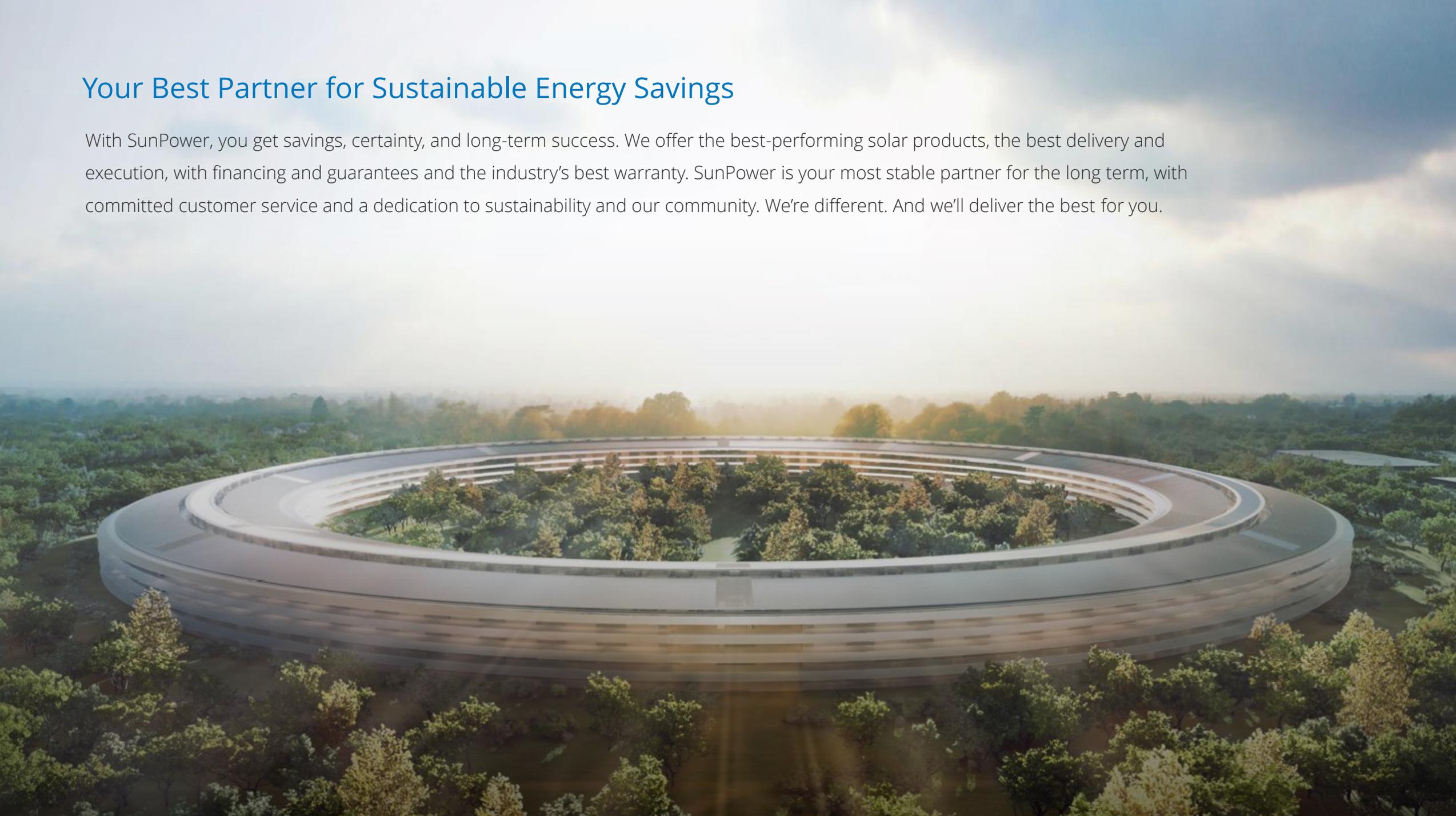


A wide-angle, high-angle photograph of a large-scale solar farm. The image shows a vast expanse of dark blue solar panels arranged in neat, parallel rows across a flat roof. The panels are mounted on silver metal frames. In the background, a dense line of green trees is visible against a clear, bright blue sky. The overall scene is clean, organized, and represents a modern renewable energy installation.

DEMAND BETTER SOLAR[®]
SUNPOWER[®]

Your Best Partner for Sustainable Energy Savings

With SunPower, you get savings, certainty, and long-term success. We offer the best-performing solar products, the best delivery and execution, with financing and guarantees and the industry's best warranty. SunPower is your most stable partner for the long term, with committed customer service and a dedication to sustainability and our community. We're different. And we'll deliver the best for you.

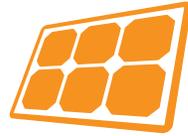


Get projects done right. Deliver great savings. With SunPower you get the very best.



Execution Certainty

- 32 years of global experience installing 8.5+GW in with over \$10B in financing.
- Expertise in designing and managing large scale projects for 300+ commercial customers. 40% of top commercial solar users have selected us, including Apple, Toyota, Verizon and Target.
- The most expertise in product selection, project design, financing, construction, grid connection and operations.
- SunPower makes solar seamless and easy for you.



Best Products

- World and industry record breaking technology in cells, modules and systems with the highest performance and the lowest degradation rate.
- Industry's largest investment in solar R&D and the best warranty.
- A broad portfolio for more choice and a better fit for your needs.
- Solutions that deliver the most energy for predictable savings and dependable results.
- Continued advancement into new technology like battery storage to help you maximize your investment.

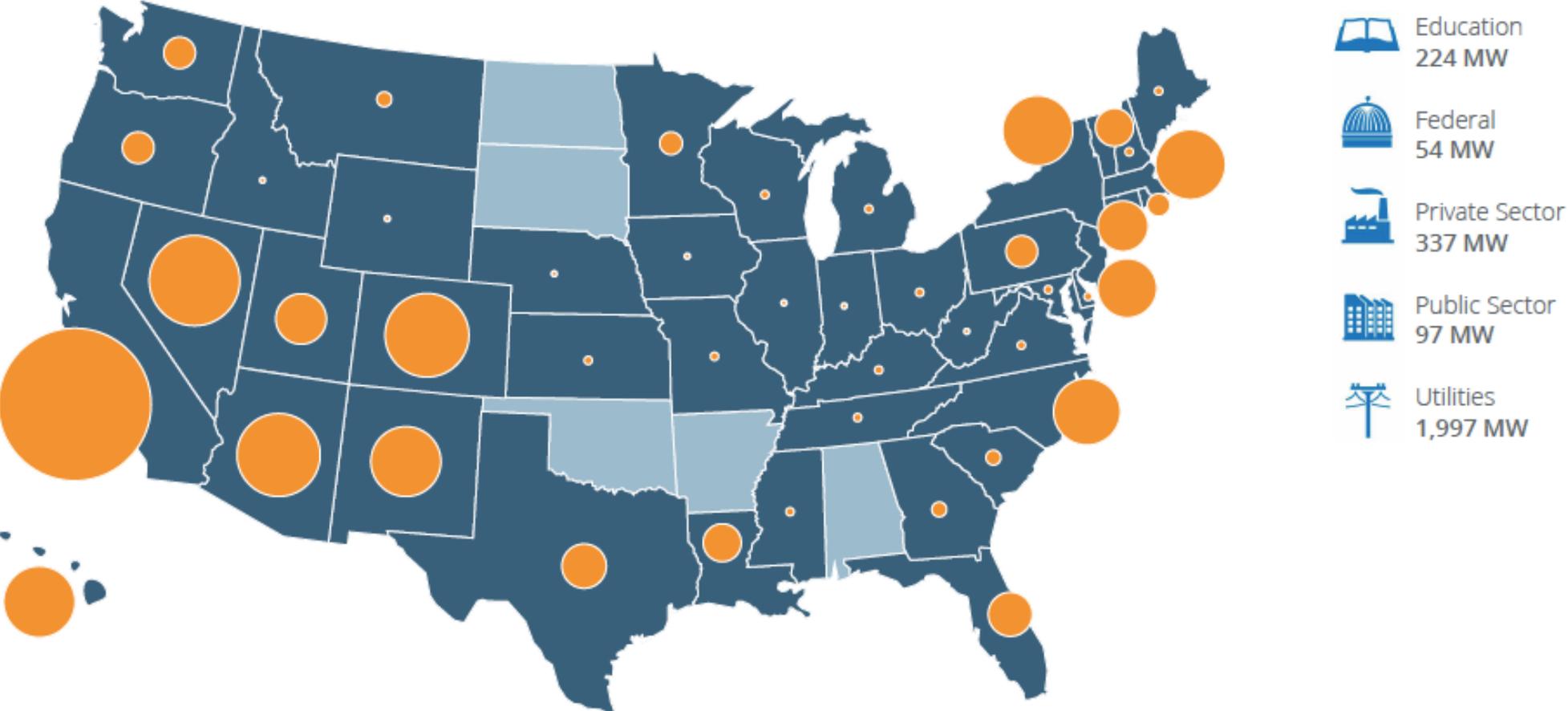


Committed Partner

- Customers trust SunPower with repeat business: 46% of F500 customers have bought from SunPower more than once.
- No other solar company offers such a complete best technology and delivery, custom financing options, customer service, community programs and sustainability practices.
- Our approach to solving customer needs is a partnership to understand your goals. This means you can have the confidence that you've chosen the right partner.

Full service, coast to coast

SunPower is leading the way in U.S. solar power, with over 3 GW of utility solar power plants, more than 300 businesses and public institutions, and over 500,000 homeowners. This means the most expertise in product selection, project design, financing, construction, grid connection and operations. Our expertise across these markets means we've simplified solar, to make it a painless experience for you.



Leading global organizations choose SunPower



UNIVERSITY OF CALIFORNIA



TOYOTA



Apple is driven to make the best products in the world, and the best products for the world

Achieved 100% renewable in 24 countries in all of data centers



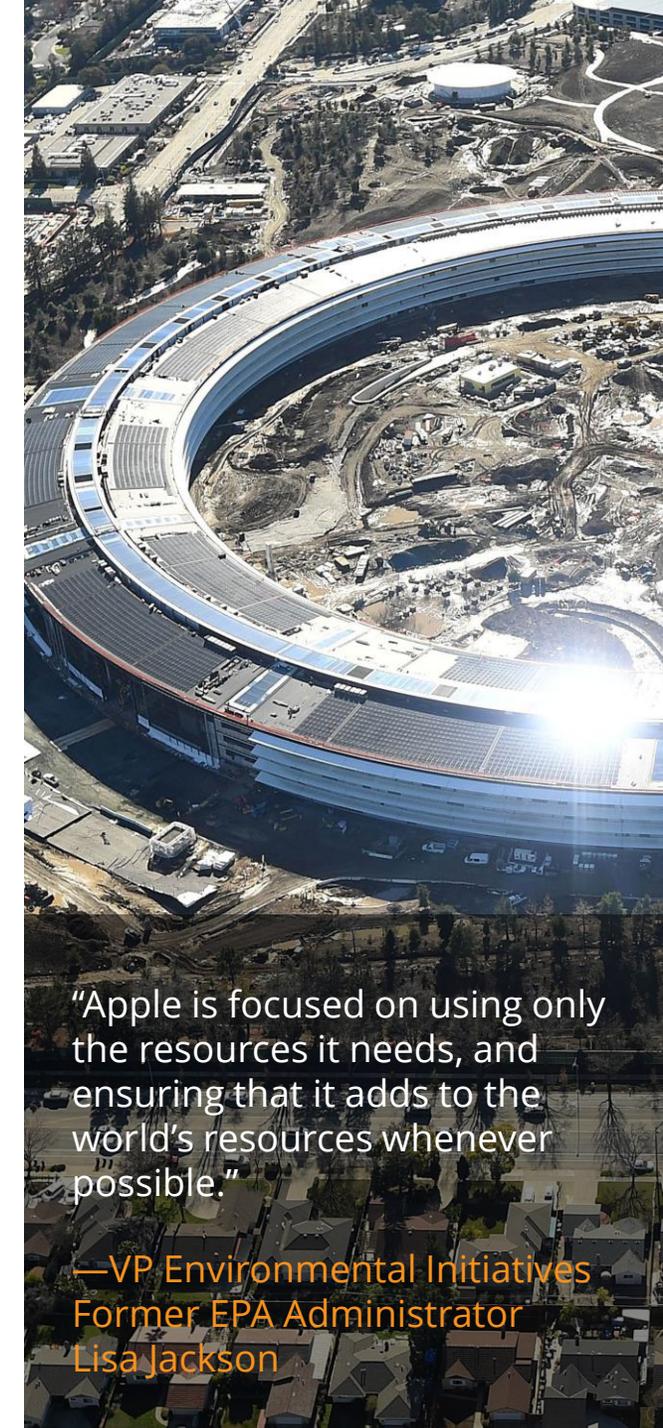
System capacity – 360+ MW

- 15MW solar to power new Cupertino Apple Campus
- Over 150MW solar now powering data centers in North Carolina, Nevada, Arizona and Oregon
- Over 200MW solar powering in China



Environmental impact

- Apple data centers are powered by 100% renewable energy, reducing carbon emissions by nearly 585,000 metric tons.
- Apple is committed to helping its suppliers bring 4GW of renewable power online by 2020.



“Apple is focused on using only the resources it needs, and ensuring that it adds to the world’s resources whenever possible.”

—VP Environmental Initiatives
Former EPA Administrator
Lisa Jackson



Battery storage helps Target reach its sustainability goals.

By adding battery storage to its solar power systems, Target is hedging against rising electricity costs, increasing their energy security, and achieving their ambitious sustainability goals.



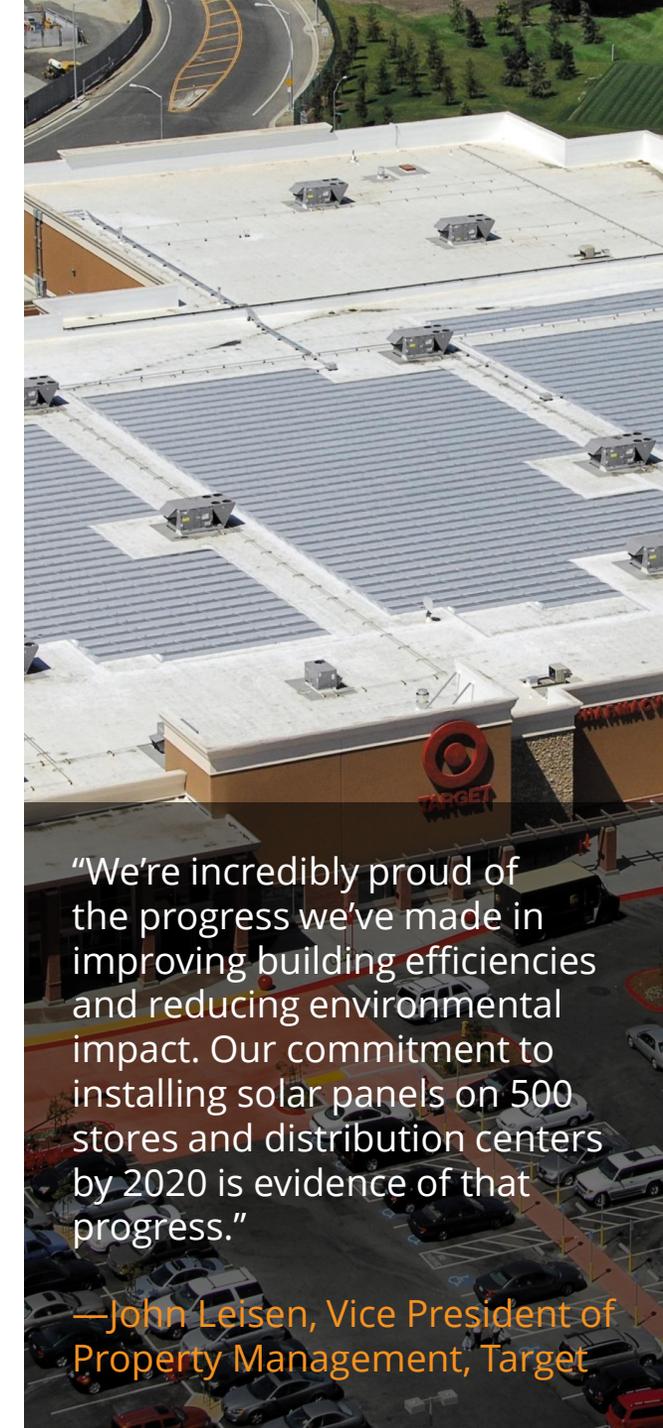
System capacity

- By the end of 2016, Target had installed 147.5 MW of solar nationwide, becoming the top corporate solar installer in the US.
- Target will reach solar installations with SunPower on 100 stores later in 2017



Environmental impact

- With 350 solar projects completed nationwide, Target is on its way to meeting its goal of 500 solar-powered buildings by 2020
- Target has chosen SunPower to install rooftop solar systems on all six Target stores in Hawaii by the end of 2017, offsetting one-third of each building's energy use.



“We’re incredibly proud of the progress we’ve made in improving building efficiencies and reducing environmental impact. Our commitment to installing solar panels on 500 stores and distribution centers by 2020 is evidence of that progress.”

—John Leisen, Vice President of Property Management, Target

Trusted financial partnerships

SunPower has developed trusted relationships with major financial institutions and can secure financing from multiple mainstream financial entities. Financiers work with SunPower to provide competitive financing terms to our customers because of our low-risk products, backing from Total S.A., and history of successful project completion.



Over \$10B in solar project financing.

Financing that fits your needs, with maximum returns.

The SunPower solar financing team are helpful facilitators for our customers. Our primary goal is finding and executing the best financial solution to achieve your organization's energy objectives and the very best long-term ROI. Our team will present options for the best results, while making the process straightforward.



Lower risk

25 years of "in field" performance with a network of long-term, top-tier reputable partners, driven by high standards and fairness.



More choices

Our customer-first approach means that we listen to your needs and recommend the best option for your organization.



Seamless customer experience

We use our experience and relationships to facilitate a smooth and speedy start to your solar project.



Better Outcomes

As an independent third-party facilitator, we can help you get the most attractive rates with fair contract terms.

Global capabilities and clean energy expertise

SunPower's global installed solar energy portfolio totals over 8.5GW across 6 continents in every climate imaginable means you get the benefit of 30+ years of experience. Our expertise across residential, commercial and utility means we've simplified solar, to make it a painless experience for you.



The Power of One[®] from SunPower means peace of mind for you

From product design through customer service, SunPower provides greater peace of mind by building a single, value-added partnership



FEEDBACK LOOP



Leading products
and solutions

SunPower technology is different, and better.

For uncompromised performance and dependable results.

Delivering a more reliable return on your investment



Greater Choice

SunPower offers a comprehensive portfolio of module technology and a broad range of solar solutions, from carports to roof to ground-mount, **ensuring you implement solutions that best fit the needs of your organization**



Better Design

SunPower scrutinizes every system component, designing-in greater reliability and designing-out the causes of system failures and power deficits, **providing you with solutions that deliver uncompromised performance and dependable results**



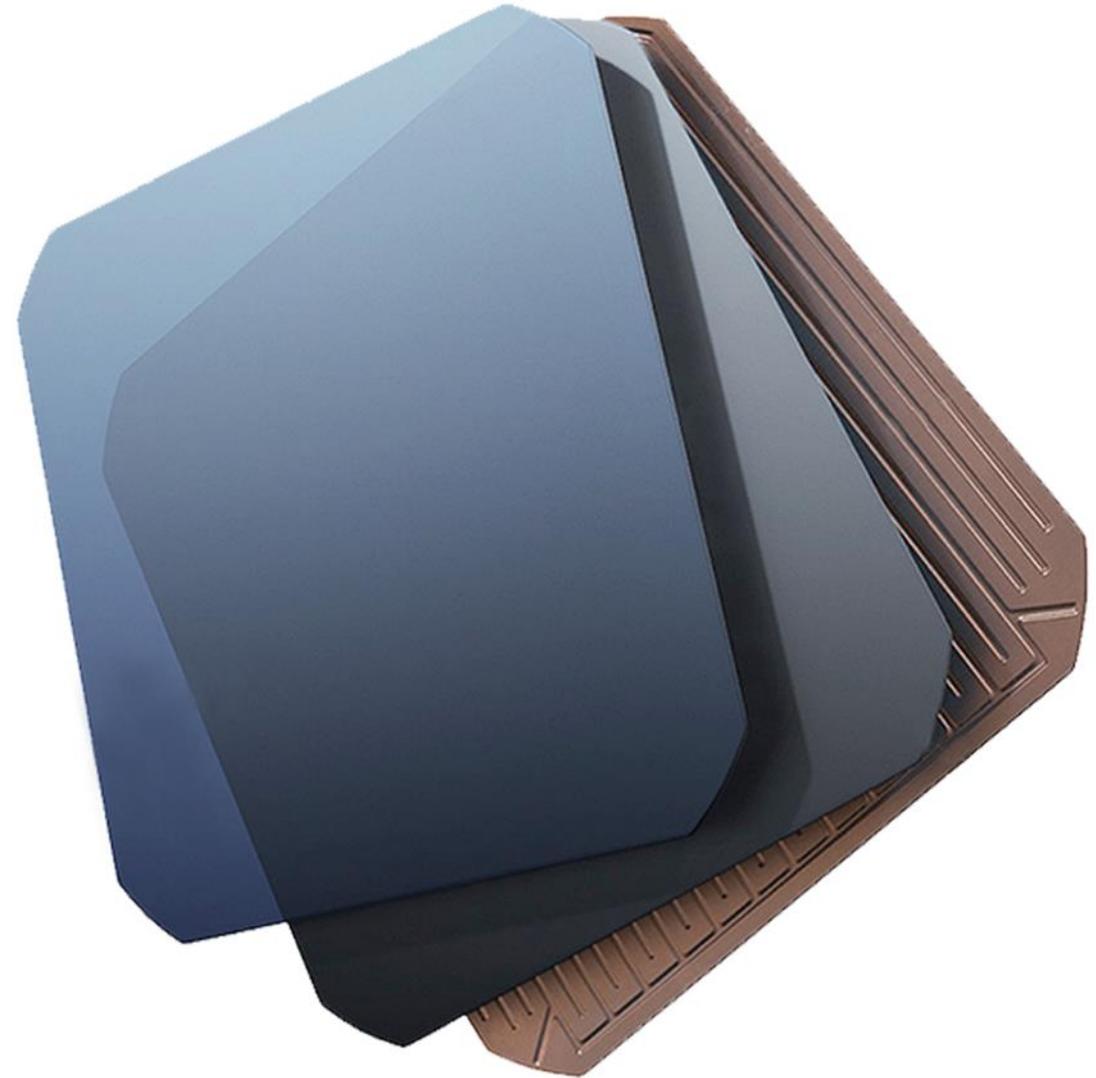
More Savings

SunPower delivers more energy and more value over a system's lifetime due to the higher reliability and performance of our technology, powering your path to predictable savings and greater returns on your investment



Higher savings start with different, better cells

- 25.2% efficient solar cell maximizes system power production
- Fundamentally different design enhances reliability, eliminating 86% of the reasons cells fail¹
- This adds up to better reliability and more power over time, giving you improved economics and more savings



	SUNPOWER®	vs.	Conventional Solar	
MORE ENERGY	No grid lines on cell front			Lines of metal paste
HIGHER RELIABILITY	Solid metal backing			Metal paste on back of cell
HIGHER RELIABILITY	Thick connections			Thin connections

Uncompromised quality, strong economic value

- Shingled cell layout creates flexible and redundant electrical connections for greater durability
- Designed to outperform conventional cells in shading and other real-world conditions, enabling more energy from your system
- Packages proven SunPower quality and reliability in a more economical form factor



GREATER DURABILITY

SUNPOWER®

Shingled cell
technology



vs.

**Conventional
Solar**

Lines of metal
paste

HIGHER RELIABILITY

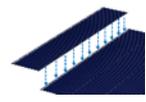
Aerospace-grade
conductive adhesive



Metal paste on
back of cell

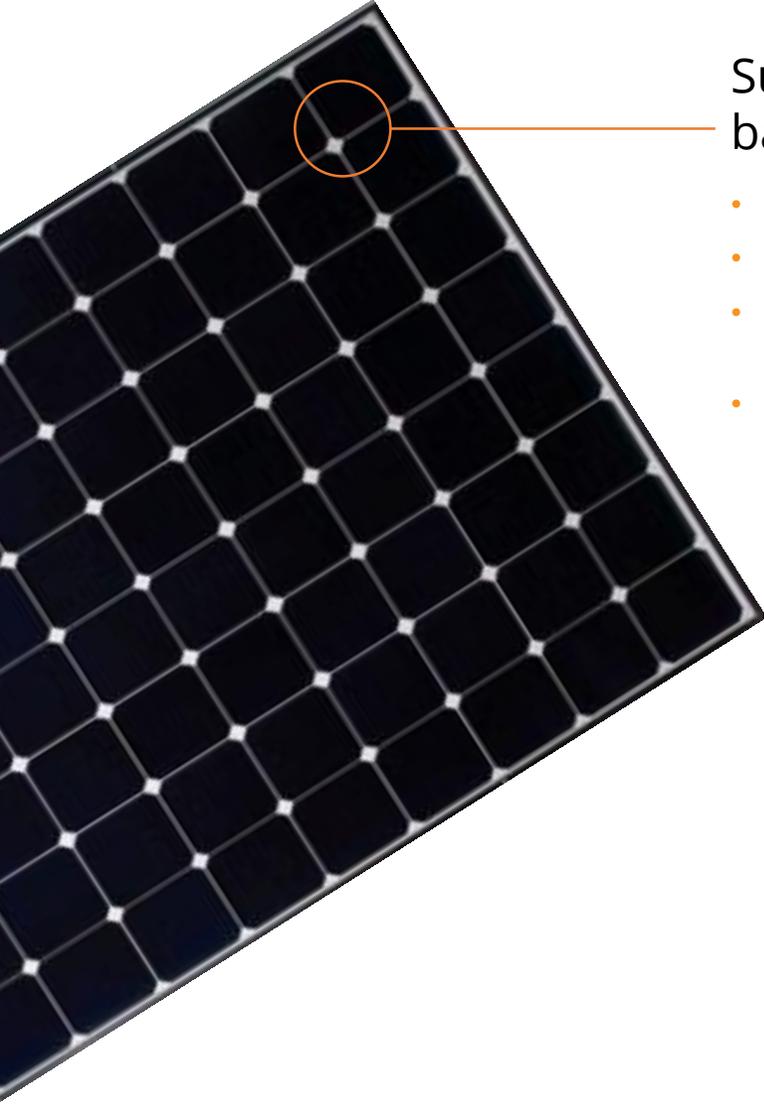
HIGHER RELIABILITY

Redundant, solder-
free connections



Thin,
connections

Module choice so you can select the right technology for your project

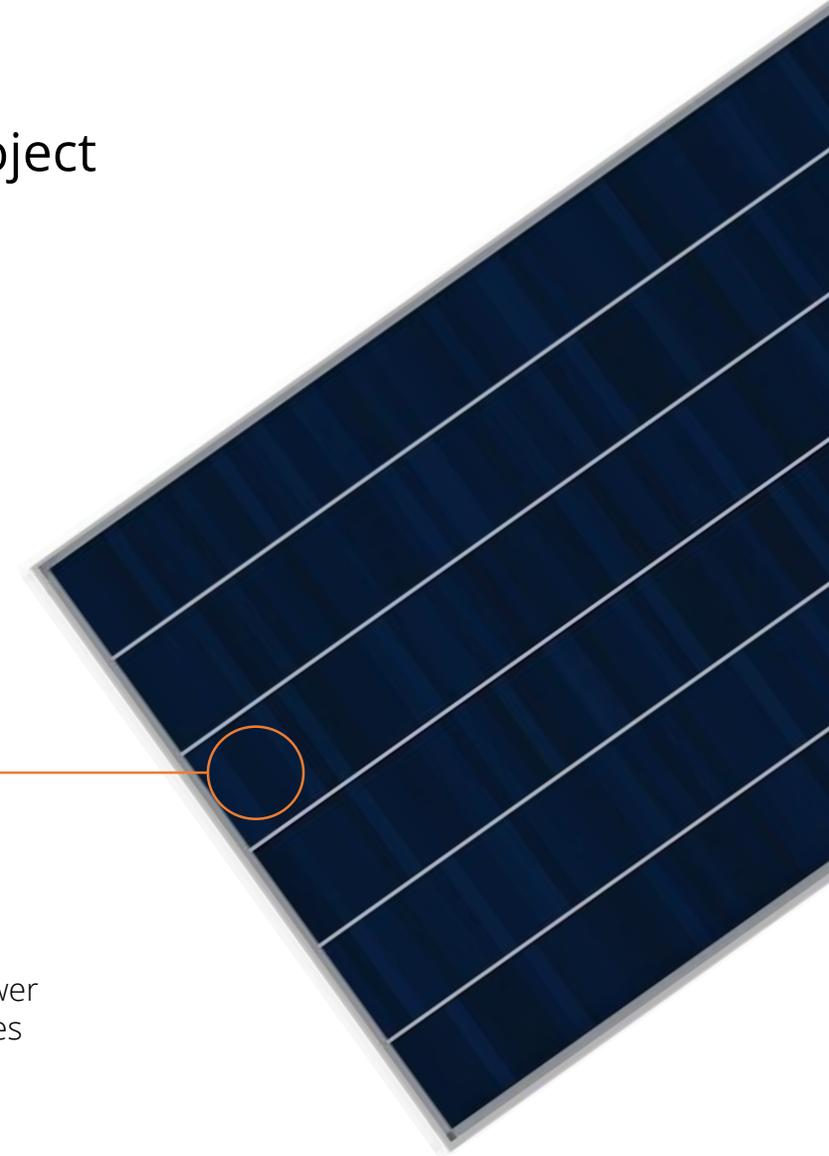


SunPower® Maxeon® Cell-based Modules

- Highest efficiency module you can buy¹
- Unmatched reliability²
- Up to 60% more energy in the same space over the first 25 years³
- Best choice for constrained areas to maximize lifetime energy production

SunPower® Performance Series Modules

- Superior in every way to Conventional Modules—efficiency, quality, and reliability
- Backed by the same 25-year Product and Power Warranty covering Maxeon cell-based modules
- Best choice for unconstrained areas to minimize up-front costs



Our Warranty

The industry's best modules. Best warranty. Period.

- The proven reliability of SunPower® modules enables the industry's top Combined Product and Power Warranty
- We eliminate the loopholes and gaps found in other solar warranties to offer the highest level of protection on your investment
- We stand behind every module we ship to homes, businesses and power plants around the world to provide you with the confidence to secure your energy future

CONVENTIONAL MODULES		
POWER	PRODUCT	SERVICE
25 YEARS	5-15 YEARS	0-10 YEARS

vs.

SUNPOWER®		
POWER	PRODUCT	SERVICE
25 YEARS		

POWER

SunPower's power warranty is the highest in solar—for 25 years

PRODUCT

SunPower covers all product defects for the full 25 years

SERVICE

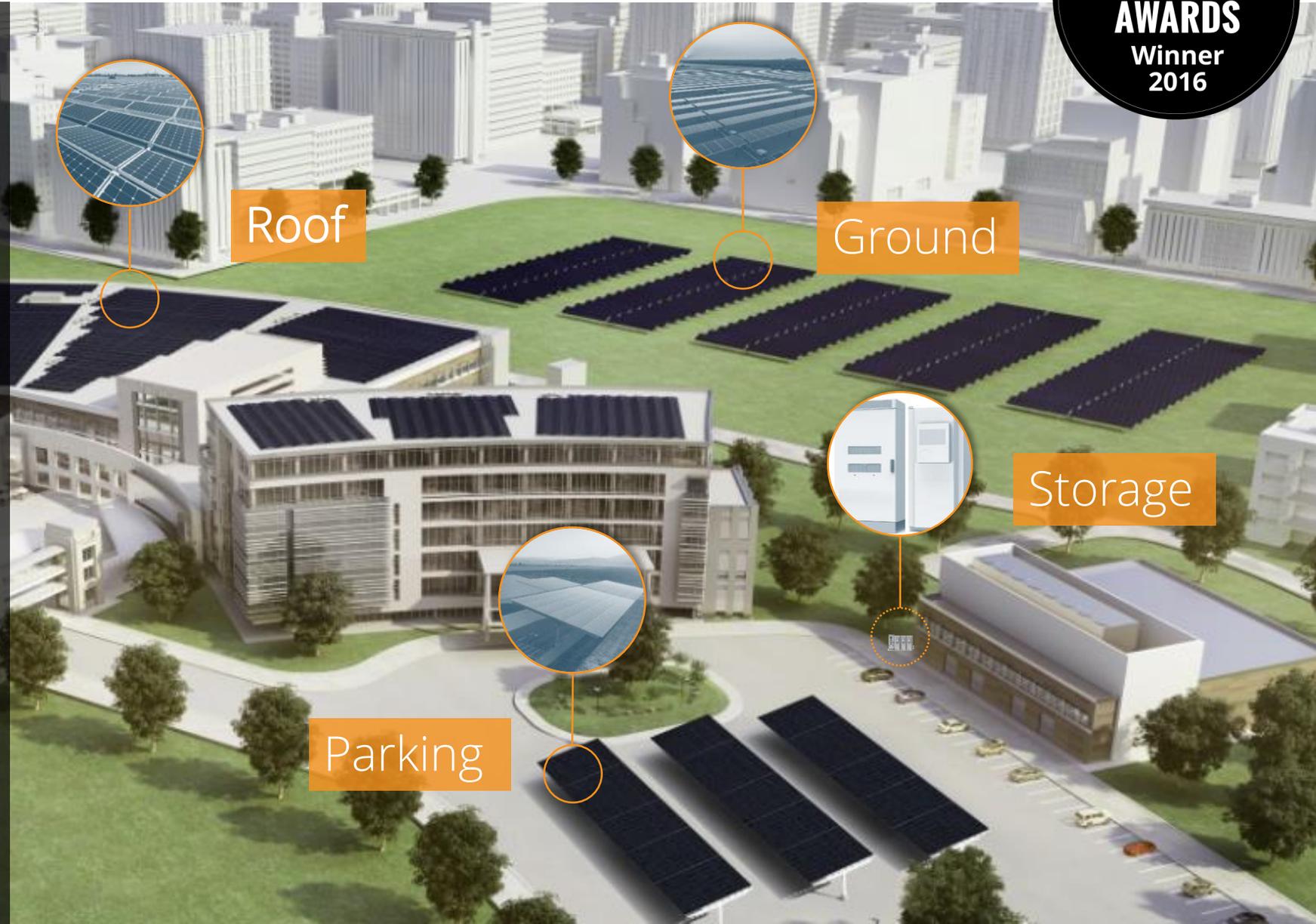
SunPower will repair or replace defective modules within 25 years of purchase





Fully integrated SunPower® Helix™ platform solutions

- Speeds installation to minimize business disruption and accelerate time to savings
- Optimizes system reliability and performance for greater savings
- Sets a foundation to grow your energy future, generating even more savings over time



Innovation and experience that provide the greatest care in protecting your structure

SunPower® Helix™ Roof Dual Tilt System



- Maximizes energy per roof
- Ideal for constrained roofs
- Ideal for customers prioritizing NPV

SunPower® Helix™ Roof Single Tilt System



- Optimizes energy output per kW
- Ideal for unconstrained roofs
- Ideal for customers prioritizing IRR

SunPower® Roof Mounted Racking Systems



- Fully anchored, rail-based solution
- Follows the contour of your roof
- Ideal for pitched roofs and unique rooftop environments

Customers trust us with the roof over their head

SunPower® Helix™ Roof Dual Tilt System



Target
Petaluma, CA 

Target currently has more than 100 SunPower installations in their portfolio which includes buildings in 20 states—on which they added more than 75 MW in 2016 alone

SunPower® Helix™ Roof Single Tilt System



Attleboro School District
Attleboro, MA 

This 4.1 MW installation enabled Attleboro to purchase energy for a guaranteed low rate through a PPA

SunPower® Roof Mounted Racking Systems



Tejas Rodeo Company
Bulverde, TX 

This 64 kW system mounted on a pitched roof is meeting a sizable portion of the energy needs of the Tejas Rodeo Company

Make a visible statement on your sustainability goals

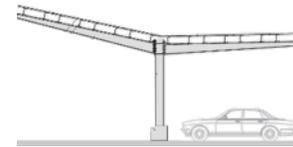
SunPower® Helix™ Carport System

- Designed by architects and engineers to deliver the best in value, performance and elegance
- Each component is engineered for greater reliability and longer system life
- System features surpass industry standards for safety and durability



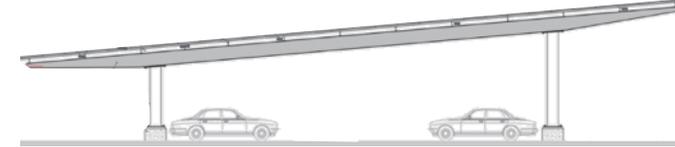
Customizable Carport Solutions

Dual-tilt Canopy



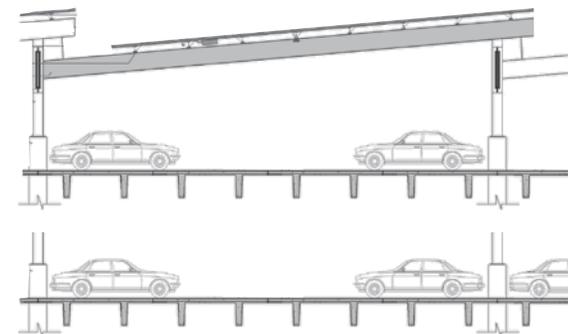
Safely directs snow and ice to the center of the structure

Long Span Canopy



Covers parallel parking rows and the internal drive aisle with a single contiguous canopy

Garage Top Canopy



Adapts to unique structural conditions while maintaining an optimal orientation for PV exposure

Customers turn to us for powerful and elegant statements on sustainability

SunPower® Garage Top Carport



Stanford University
Palo Alto, CA



From parking garages to a 68 MW offsite power plant, SunPower has helped Stanford source 65% of their electricity from solar

SunPower® Dual-tilt Carport



Johnson & Johnson *Johnson & Johnson*
Locations in CA, NJ and PA

A leader in environmental stewardship, J & J has installed more than 10 MW of carport, rooftop and ground-mounted solar installations at company facilities

SunPower® Helix™ Carport



West Contra Costa USD
Contra Costa County, CA



Carport, shade and rooftop systems at 34 schools will provide the District an estimated \$53 million in electric savings over the next 25 years

Carport Features

A foundation for enhancing your sustainability profile

EV Chargers



Enhances carport functionality for customers and employees, while promoting EV adoption

Water Management



Manages storm water runoff on the underside of the canopy, while providing the potential for re-use in onsite irrigation

Snow / Ice Management



Directs snow & ice safely to the center of our patented dual-tilt canopies to melt safely away from vehicles and foot traffic

LED Lighting



Integrates energy-efficient LED lighting directly within canopies to ensure parking areas stay well-lit at night

Branding and Advertising



Offers multiple locations to spotlight corporate branding messages or visible sponsor support of renewable energy

Reinventing large-scale solar

SunPower® Helix™ Tracker System



- Builds on more than 3 GW of SunPower® Oasis® power plant systems operating, in construction or under contract
- Automates and optimizes site design and layout, saving valuable time and budget
- Simplified electrical and mechanical structure mitigates costly downtime
- Robots clean modules 10x faster than manual methods, saving operations budget while using 75% less water



Ground Fixed Tilt Systems

- Simplified, modular racking systems deliver reliable commercial-scale solar
- Ideal solution for maximizing land utilization in constrained, challenging sites
- System components sourced from strategic partners that meet SunPower's stringent qualifications for quality



Customers value our diversity at scaling solutions from kW to MWs

SunPower®
Helix™ Tracker



Golden Empire Shelling
Buttonwillow, CA



The 1.04 MW system offsets GES' electricity use by an average of 90% during its peak season, achieving payback in less than five years

SunPower®
Helix™ Tracker



Phelan Piñon Hills CSD
San Bernardino County, CA



PPHCSD's 1.5 MW tracker system generates enough energy to offset 40% of the district's water-related electricity costs through RESBCT

SunPower®
Helix™ Tracker



Apple
Crook County, OR



The 56 MW project is expected to be Oregon's largest operating solar power plant when it is completed by the end of 2017.

Commercial Storage Solutions

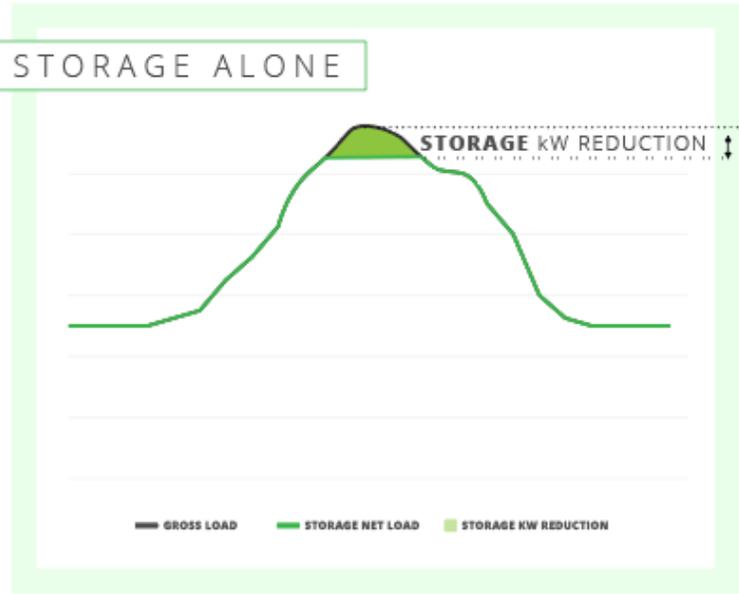
Higher savings, guaranteed

- Integrating storage with solar can produce significant increases in monthly demand charge savings
- SunPower's unique Demand Assurance Guarantee offers peace of mind by guaranteeing a minimum level of savings each month
- Adding storage to solar allows you to apply the federal ITC to your storage system, a benefit not available when you invest in storage on its own¹
- With a solar and storage system and financing through SunPower, you get a simplified relationship with a proven leader in solar and storage

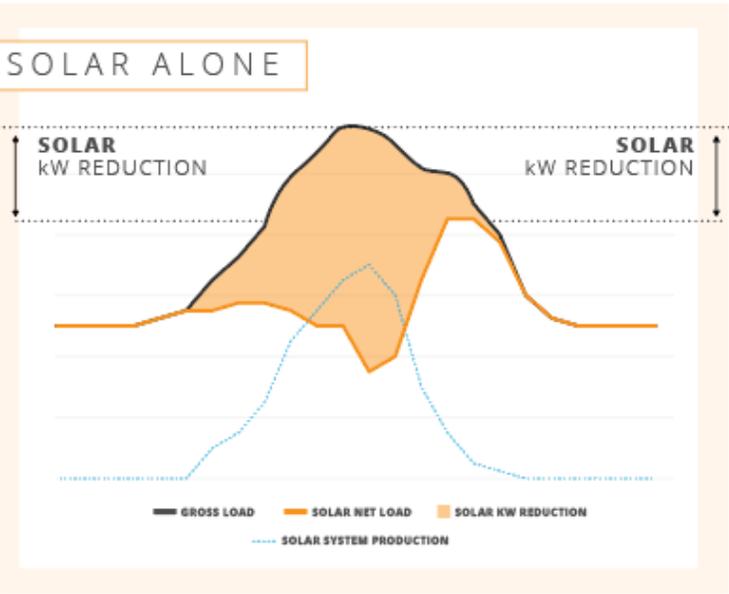


Solar and Storage, Better Together

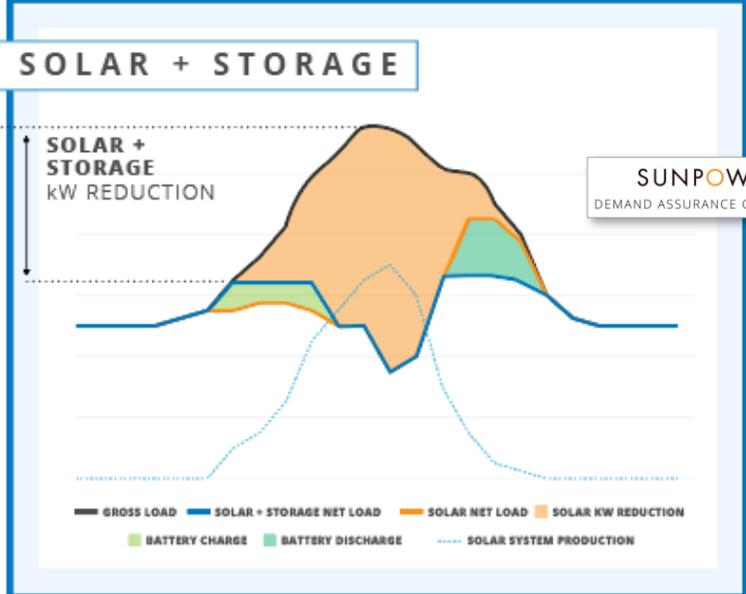
Solar and storage technologies combine to save customers more than either product alone



Smaller peak reduction from “flatter” usage pattern
No ITC for storage



Limited value for morning and evening peaks
No guaranteed savings



Maximum savings, guaranteed
ITC can lower customer cost of storage¹

SUNPOWER[®]
DEMAND ASSURANCE GUARANTEE

Commercial Storage Solutions

Customers expect us to be at the forefront of innovation



Target
Kona, HI 

Estimated 67% increase in year-one bill savings



Colton USD
Colton, CA 

1.1 MW of storage to reduce demand charges



Macy's
S. California 

Managing demand charges at Southern California locations



UC Merced
Merced, CA 

5 MW of solar and 500 kW of storage financed under a single PPA

Sustainable solar for a sustainable world.



Powering
a Brighter
Tomorrow®

Fundamentally different sustainability

At every step of the product lifecycle, from manufacturing to end of life, we work to minimize resource usage and maximize environmental benefits.



SunPower has LEED certifications at facilities globally, including our San Jose headquarters and Mexicali manufacturing sites. The SunPower Malaysia administration building is certified LEED Platinum and the manufacturing facility is certified LEED Gold. The regional operating headquarters in the Philippines is certified LEED Platinum.



SunPower is the **world's first and only solar panel company** to earn the prestigious Cradle to Cradle Certified™ Silver designation for our direct current E-Series and X-Series panels.⁵



SunPower facilities in De Vernejoul and Toulouse, France, and Mexicali, Mexico have landfill-free verification from NSF Sustainability, meaning these facilities divert more than 99% of their waste, with 1% or less going to landfills.



In 2016, SunPower published its first Declare label for E- and X-Series panels, providing details on where the products are assembled, their life expectancy and end-of-life options.

Strengthen your sustainability goals and increase your facility value

SunPower systems contribute more for your LEED certification

- 40 points are required for Basic LEED Certification, and a SunPower solar system with Cradle to Cradle Certified™ solar panels can contribute across several credit categories.
- On a typical project¹², a solar system contributes 5 points, and Using Cradle to Cradle™ certified SunPower products and reducing construction waste can yield an additional 10 points.



SunPower is a member of the US Green Building Council, the organization which denotes expertise in the field of green building.

		LEED POINTS	
		Conventional Panels	SunPower Maxeon Panels
	- Renewable energy production	3	3
	- Heat Island Reduction	2	2
	- Environmental product declarations - Material ingredients - Sourcing of raw materials - Construction + waste management - Avoidance of chemicals of concern		10

Recognized for exceptional sustainability efforts



World's first and only solar member of the Circular Economy 100, creating a truly regenerative economy



2015 Guardian Award for Sustainable Business Practices for innovation



Patents for Humanity — Recognizing the use of patented technology for social good



SunPower received the industry's top rating in 2016 from the CDP (formerly Carbon Disclosure Project)



Earned the #1 ranking and highest score ever on the Silicon Valley Toxics Coalition's 2015 Solar Scorecard



Only solar company recognized as Green Builder's 2015 Eco-Leader

Empowering our communities

SunPower is pioneering new programs that not only help individuals obtain safe, affordable electricity, but also bring education opportunities, new jobs and revenue sources to our communities.



SunPower Horizons™ Program

Since 2008, we've reached more than 15,000 students through our SunPower Horizons program, a hands-on education program that prepares K-12 and college students for careers in the clean energy sector.



Volunteering

SunPower contributes products and volunteer hours to GRID Alternatives, an organization that with SunPower support has provided 1,022 low-income families with an estimated \$28 million in expected savings on electricity over 25 years.



Solar Service Station (3S)

SunPower's 3S program brings safe, clean and affordable lighting to more than 1,000 impoverished residents of Smokey Mountain, a massive garbage site in Manila, Philippines.

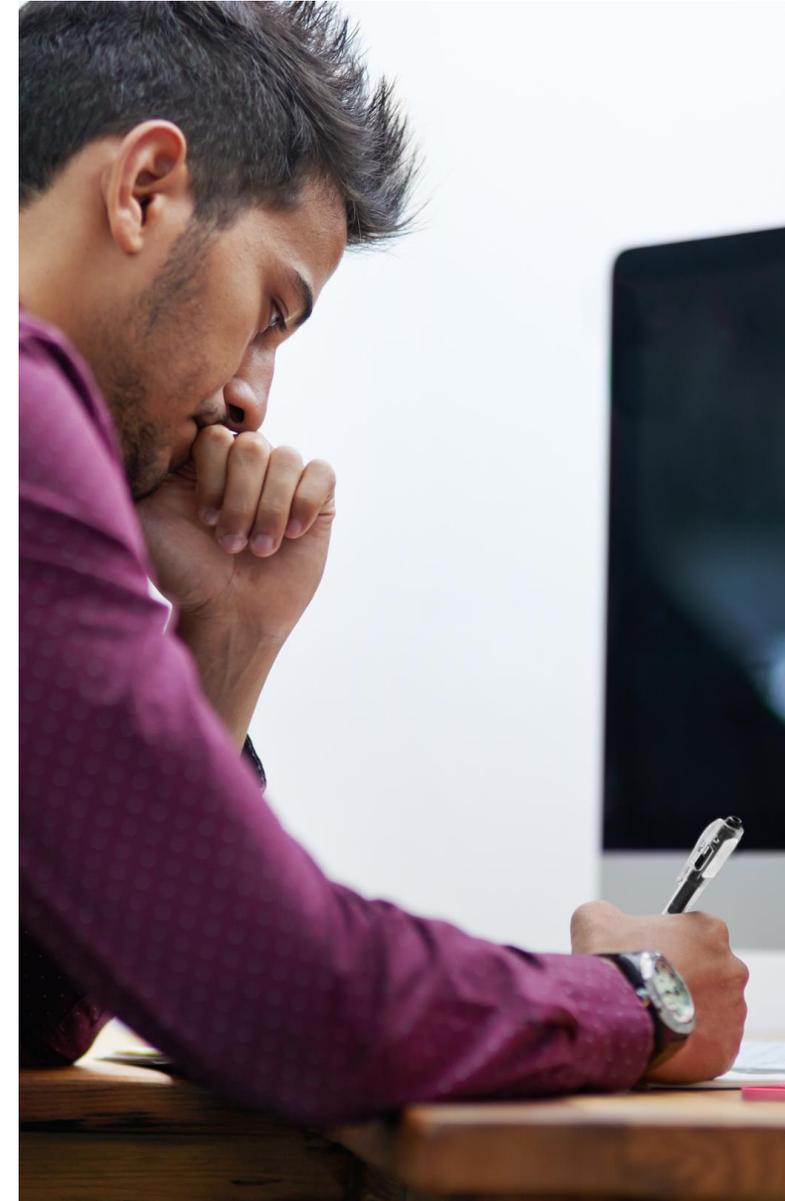
Knowledge

The SunPower business feed.

The Business Feed is an online resource of educational content to help you, and your stakeholders, make informed decisions about sustainability, renewable energy and solar technology.

Visit businessfeed.sunpower.com

- Subscribe for monthly email updates
- New posts are added every week—there's always fresh content!



Savings, certainty, and long-term success



Execution certainty

From products selection and project design, to financing and construction, to grid connection and operations, SunPower is the single best source of expertise for your project, which makes solar seamless and easy for you.



Best products

Our broad portfolio delivers uncompromised performance and dependable results. This means you get more choice and a better fit for your need, with predictable savings and greater returns on your investment



Committed partner

Only SunPower offers the best technology and delivery, custom financing options and stability, customer service, community programs and progressive sustainability practices. This means you can have the confidence that you've chosen the right, long term partner.

